**10K 30/90 RECURTING SYSTEM**

 **EXPOSE**

**UPGRADE**

 **INVOLVE**

Work three levels in depth by helping your new recruit to sponsor three levels in depth. Once you upgrade you prospect you have successfully sponsor your prospect

**Once you sign up your prospect they are involved, you have not successfully sponsor them** yet. Teach the 10K 30/90 System **POINT GUIDE DIRECT SYSTEM**

The different between sales and marketing is exposing. Your goal is to expose 100 prospects to the system of information follow the **POINT GUIDE SYSTEM**

 Conference Calls and Webinar Schedule

Work in dept tap to the root by asking your new prospect within the first 48 hours to make their list.

Help your prospect by encouraging them to use the script to call their prospects. Help them make first 10 calls have them three way you on the call

Your sponsor A by working with A’s list your help A to sponsor B by working with B’s List you help B sponsor C once you have now successfully sponsored your new Prospect

1. Make a Prospect List

Scrip

I have something you might be interested in you may or may not be interested; I need 30 minutes of your time

First Exposure

2. Sizzle Call

 20 Min Overview
 (use prospecting script only)

Second Exposure
2. Three Way Calls With Upline
3. Live Conference Calls
4. Webinar 24/Hr Recorded or Live

Weekly Exposure
Daily Live Conference Calls
5. Business Grand Opening Conference Call within 48 hours.
Weekly Training

Fisrt Week 15 Hour Millionaire Mindset Boot Camp Conference Calls

1. Complete Prospect List once you sign up your new prospect they are only involve Identify prospects needs Goals and Why they join. Their List is their inventory

2. Within the first 48 hours have your prospect to complete the expose process? Teach them each step of the Exposure process.
3. Promote Events Online and Offline

 Organizing Your Tools
Marketing Landing Page

Set up business Phone number to receive business calls.

First Week 15 Hour boot camp
conference calls training,

Required CD’s Listen Library
One hour per day

 **THE POINT GUIDE and DIRECT SYSTEM**